

# AYSO Annual Fiscal Budget

Section 1	Area F	Region 16	Other
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For the 12 month period beginning: July 1, 13

Year  
Ending: June 30, 14

Date of last financial statement distributed to members:

### Estimated Revenues:

	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	\$ 130,000.00	_____	127,405.00
104005 Registrations Fees Extra Program	\$ 12,000.00	_____	10,810.00
4006 Registration Fee Refunds	(5,000.00)	_____	(5,130.00)
4007 Spring Registration	20,000.00	_____	24,575.00
4008 Multi-Child Discount	500.00	_____	350.00
4009 Late Registration Fees	7,875.00	_____	3,850.00
4010 Merchandise Revenue	_____	_____	_____
4012 Merchandise Revenue - T-Shirts	1,500.00	_____	1,235.00
4015 Training Registration Fees	3,000.00	_____	2,600.00
4020 Tourn/Natl Games/Player Camp Refunds	(9,000.00)	_____	(8,075.00)
4021 Tournament/National Games/Player Camp	50,000.00	_____	52,725.00
4022 Tournament-Referee Commitment Fees	30,000.00	_____	30,525.00
4023 Tournament - Referee Commitment Refund	(28,000.00)	_____	(25,500.00)
4024 Concessions	16,000.00	_____	14,328.16
4025 Tournaments - Vendors	3,000.00	_____	2,988.00
4027 Concessions - Packaged	1,000.00	_____	600.00
4031 Cultural Exchange	10,000.00	_____	7,500.00
4040 Fund Raising - Other	30,000.00	_____	38,156.00
4310 Sponsors/Contributions/Donations	3,000.00	_____	327.20
9105 Interest Income	-	_____	-
4959 Other Income (Describe)	4,000.00	_____	-
<b>Total Estimated Revenue (R):</b>	<b>\$ 279,875.00</b>	<b>\$ -</b>	<b>\$ 279,269.36</b>

### Estimated Expenditures:

1600 Deferred Payment to AYSO	_____	_____	_____
5101 Uniforms: Players	40,000.00	_____	36,436.78
5102 Uniforms: Coaches	3,500.00	_____	2,354.30
5103 Uniforms: Referees	8,000.00	_____	7,235.90
5104 Uniforms: Other	4,000.00	_____	1,790.00
5111 Field Expenses	25,000.00	_____	12,803.12
5115 Facility / Park Fees	30,000.00	_____	18,872.50
5146 Equipmt Purchases & Storage Expenses	25,000.00	_____	8,607.53
5150 Trainer Payments	3,000.00	_____	28.00
5155 Payments to Playing Circuit	2,000.00	_____	1,850.00
5200 Natl Games-Start-up Seed Money	_____	_____	-
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____	-
5209 Tourn/Natl Games: Banners & Signs	1,000.00	_____	-
5210 Tourn/Natl Games: Traffic Control	_____	_____	-
5211 Tourn/Natl Games: Entertainment	1,000.00	_____	-
5212 Tourn/Natl Games: ID Cards	_____	_____	-
5220 Tourn: Incentives, Trophies, Awards	_____	_____	12,338.00
5221 Tournament: Coaches	1,000.00	_____	1,232.00
5222 Tournament: Referees	_____	_____	-
5223 Tournament: Other	1,000.00	_____	-
5224 Tournament: Water/Food	1,000.00	_____	765.87
5225 Tournament: Concession Expenses	1,000.00	_____	2,344.90
5226 Tournament: Medical Personnel	1,500.00	_____	-
5227 Tournament Planning Meetings	1,000.00	_____	455.00
5228 Tournament/National Games: Entry Fees	3,000.00	_____	-
5229 Tournament/Player Camp Expenses	_____	_____	-
5235 Merchandise Expense	_____	_____	-
5239 Cultural Exchange Expenses	_____	_____	-
5241 Playoff Expenses	3,000.00	_____	-

**Estimated Expenditures:**

	Budget	Per Player	Last Season Actual
5261 Fund-raising Expenses: Concessions	15,000.00		26,000.00
5262 Fund-raising: Other	5,000.00		1,238.00
5274 Awards & Volunteer Recognition	15,000.00		14,167.47
5275 Donations	1,000.00		300.00
5431 Clinic Training Expenses: Player	3,000.00		2,160.00
5432 Clinic Training Expenses: Coaches	3,000.00		1,625.00
5433 Clinic Training Expenses: Referees	1,500.00		1,248.00
5434 Clinic Training Expenses: Other	3,000.00		2,650.00
5701 Payments to AYSO: Inter-regional	2,500.00		2,200.00
5702 Payments to AYSO: NSTC			
5703 Payments to AYSO: Registration Fees	25,000.00		19,125.00
5704 Payments to AYSO: Supply Center	7,000.00		5,094.70
5710 Payments to Affiliates	1,000.00		500.00
5715 Payments to Referees (Playing Circuit)			
5801 Fixed Assets (over \$1,000)	2,000.00		
7401 Travel: Other	2,000.00		
7430 Conferences / Meetings	5,000.00		
7431 Section / NAGM	8,000.00		2,530.00
7435 Travel Mileage			3,739.37
7515 Phone / Internet / Website	3,000.00		
7535 Postage	1,000.00		2,121.95
7625 Office Supplies	5,000.00		944.49
7695 Miscellaneous Supplies	1,000.00		3,588.00
8305 Bank Fees	1,000.00		
8595 Other Expenses			780.00
Contingency			
<b>Total Estimated Expenditures (E):</b>	<b>\$ 269,500.00</b>	<b>\$ -</b>	<b>\$ 204,608.32</b>

Estimated Cash Increase (Decrease):	(R-E)	\$ 10,375.00
Estimated Bank Balance on June 30:		\$ 54,000.00
Estimated Ending Cash Balance:		\$ 64,375.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player.

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Comments: With the addition of the Extra program, spring League, select season and our core program.  
our yearly Turkey Tournament, Gopher Tournament we expect to be in a good financial terms.

Treasurer's Name & Signature: Phil Quan *Phil Quan* Date: 06-01-13  
 Executive Member's Name & Signature: Jose Serrano *J. Serrano* Date: 6/1/13

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b> Registration fees	
	Players 1040 x \$ 125.00 = \$ 130,000.00 200 x \$ 150.00 = \$ 30,000.00 45 x \$ 175.00 = \$ 7,875.00 x = \$ - <b>Total</b>	Fee = \$ 167,875.00

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.  
 \* A copy should be submitted to your Area Director  
 \* Source online: www.ayso.org > Top menu "AYSO Business" > dropdown "Finance"